



Profile for Victor Muscia

For the past 4 years, Vic Muscia has been the Midwest Region Manager for Piller USA. Piller is a leading, global manufacturer of high capacity Rotary UPS, Hybrid UPS, Diesel Rotary UPS, Static UPS, and Kinetic Flywheel Energy Storage systems. Piller also produces Static Transfer Switches, 400Hz Aircraft Ground Power Systems, and 50/60Hz Frequency Converters. Headquartered in Osterode, Germany with U.S. headquarters in Middletown, NY, Piller occupies a unique position by being the only company to produce a range of both rotary UPS and static UPS technologies.

Prior to joining Piller, Vic led a strategic initiative as Sales Manager, Alternative Energy for the Crouse-Hinds Division of Cooper Industries. Before Crouse-Hinds, Vic spent time in the HVAC industry with YORK International/Johnson Controls as a Strategic Accounts Manager, National Contractor Accounts. Prior to YORK, Vic was with ABB Power Transmission & Distribution as the Account Manager for Commonwealth Edison, the electrical utility serving Chicago and northern IL. For over 20 years prior to ABB, Vic was with Square D/Schneider Electric where he held sales and sales management positions in Chicago, and Indianapolis, was a Business Development Manager in Nashville, TN, and in his final role, served as Manager of Organization Development and Education at their U.S. corporate headquarters near Chicago.

Vic holds a Bachelor of Science degree in Electrical Engineering Technology from Southern Illinois University and a Masters in Business Administration from DePaul University. He has also participated in numerous business and management programs through the Illinois Institute of Technology, the Wharton School of Business, Indiana University, and the Corporate Executive Board Sales Executive Council. He is a member of the Midwest, Lake Michigan, and Southeast Michigan 7x24 Exchange chapters.

Originally from Chicago, Vic and his wife of 35 years presently live in the nearby suburb of Lisle, IL. Outside of work, Vic likes fishing, boating, cycling, and golf. He also enjoys travel and tasting the fare of local establishments wherever he goes.